

#### Fraser Valley Real Estate Board

Monthly Statistics Package

February 2010

For immediate release: March 2, 2010

# STRONGER THAN EXPECTED FRASER VALLEY HOME SALES DURING OLYMPICS

(Surrey, BC) – Not even the most engaging Olympics in Canadian history could completely slow the appetite for house hunting, according to the most recent statistics from the Fraser Valley Real Estate Board.

The Board's Multiple Listing Service® (MLS®) recorded 1,204 sales in February, an increase of 23 per cent over January's sales and an increase of 77 per cent over the 682 sales during February of last year.

Deanna Horn, president of the Board explains, "Although the phones were quieter and we did experience less traffic at open houses, we were surprisingly busy given how much everyone, including REALTORS® were enjoying the Games.

"Buyers are aware of two key changes that could impact their purchasing ability. The new mortgage rules coming in April, plus the Harmonized Sales Tax in July, so the 'Olympic effect' we were expecting wasn't as deep."

The Board's MLS® received 2,879 new listings in February, an average of 144 per business day, providing buyers with 14 per cent more selection than they had the previous month. The number of active listings in February was 8,485, 12 per cent fewer than were available during February last year.

Horn adds that the combined strength of listings and sales currently is stabilizing Fraser Valley home prices. "Overall, we've seen modest price gains for the last three months. The benchmark price for all residential types combined increased less than one per cent from January to February.

"When you have a healthy level of inventory, it puts less upward pressure on prices and creates a stable, balanced market."

In February, the benchmark price for Fraser Valley detached homes was \$508,136, an increase of 11.3 per cent from the February 2009 price of \$456,683.

The benchmark price of Fraser Valley townhouses in February was \$324,708, a 9.8 per cent increase compared to \$295,731 in February 2009. The benchmark price of apartments increased by 7.8 per cent year-over-year going from \$228,091 in February 2009 to \$245,879 in February 2010.

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Information and photos of all Fraser Valley Real Estate Board listings can be found on the national, public web site <a href="www.REALTOR.ca">www.REALTOR.ca</a>. Further market statistics can be found on the Board's web page at <a href="www.fvreb.bc.ca">www.fvreb.bc.ca</a>. The Fraser Valley Real Estate Board is an association of 2,981 real estate professionals who live and work in the communities of North Delta, Surrey, White Rock, Langley, Abbotsford, and Mission.

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## MLS® Summary - Fraser Valley February 2010

		All	<b>Property Ty</b>	pes	
Grand Totals	Feb-10	Feb-09	% change	Jan-10	% change
Sales	1,204	682	76.5%	981	22.7%
New Listings	2,879	2,369	21.5%	2,941	-2.1%
Active Listings	8,485	9,594	-11.6%	7,450	13.9%
Average Price	\$ 426,993	\$ 385,810	10.7%	\$ 428,460	-0.3%

	All	Property Ty	pes
Grand Totals - year to date	2010	2009	% change
Sales - year to date	2,182	1,070	103.9%
New Listings - year to date	5,821	4,368	33.3%

			Detached					Townhouse					Apartment		
Residential Totals	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change
Sales	573	334	71.6%	457	25.4%	242	136	77.9%	199	21.6%	230	138	66.7%	190	21.1%
New Listings	1,357	1,095	23.9%	1,356	0.1%	462	393	17.6%	408	13.2%	508	365	39.2%	594	-14.5%
Active Listings	3,531	4,155	-15.0%	3,041	16.1%	955	1,382	-30.9%	829	15.2%	1,522	1,425	6.8%	1,392	9.3%
Benchmark Price	\$ 508,136	\$ 456,683	11.3%	\$ 500,931	1.4%	\$ 324,708	\$ 295,731	9.8%	\$ 317,719	2.2%	\$ 245,879	\$ 228,091	7.8%	\$ 243,470	1.0%
Median Price	\$ 489,000	\$ 450,000	8.7%	\$ 510,000	-4.1%	\$ 320,000	\$ 295,000	8.5%	\$ 316,500	1.1%	\$ 216,900	\$ 195,000	11.2%	\$ 215,000	0.9%
Average Price	\$ 531,987	\$ 492,521	8.0%	\$ 548,256	-3.0%	\$ 330,539	\$ 299,820	10.2%	\$ 326,765	1.2%	\$ 225,767	\$ 213,422	5.8%	\$ 222,457	1.5%

			Detached					Townhouse					Apartment		
Abbotsford	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change
Sales	85	64	32.8%	61	39.3%	26	16	62.5%	26	0.0%	44	20	120.0%	43	2.3%
New Listings	210	156	34.6%	206	1.9%	73	60	21.7%	53	37.7%	78	67	16.4%	133	-41.4%
Active Listings	569	613	-7.2%	482	18.0%	163	221	-26.2%	131	24.4%	320	259	23.6%	305	4.9%
Benchmark Price	\$ 427,019	\$ 394,221	8.3%	\$ 414,206	3.1%	\$ 280,667	\$ 250,800	11.9%	\$ 273,269	2.7%	\$ 210,841	\$ 192,619	9.5%	\$ 215,994	-2.4%
Median Price	\$ 400,000	\$ 376,500	6.2%	\$ 405,000	-1.2%	\$ 280,000	\$ 226,500	23.6%	\$ 215,500	29.9%	\$ 165,000	\$ 153,000	7.8%	\$ 195,000	-15.4%
Average Price	\$ 427,215	\$ 399,989	6.8%	\$ 436,651	-2.2%	\$ 285,953	\$ 247,575	15.5%	\$ 255,023	12.1%	\$ 175,200	\$ 158,670	10.4%	\$ 200,015	-12.4%

			Detached					Townhouse					Apartment		
Mission	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change
Sales	45	34	32.4%	35	28.6%	6	1	500.0%	8	-25.0%	2	3	-33.3%	1	100.0%
New Listings	100	65	53.8%	91	9.9%	7	5	40.0%	21	-66.7%	10	1	900.0%	10	0.0%
Active Listings	306	350	-12.6%	275	11.3%	34	62	-45.2%	34	0.0%	39	33	18.2%	33	18.2%
Benchmark Price	\$ 360,949	\$ 338,839	6.5%	\$ 346,804	4.1%										
Median Price	\$ 395,000	\$ 370,000	6.8%	\$ 369,000	7.0%	\$ 237,000	287,000	-17.4%	\$ 249,900	-5.2%	\$ 190,000	\$ 142,500	33.3%	\$ 198,500	-4.3%
Average Price	\$ 399,246	\$ 378,267	5.5%	\$ 378,697	5.4%	\$ 225,233	287,000	-21.5%	\$ 270,675	-16.8%	\$ 192,500	\$ 164,833	16.8%	\$ 198,500	-3.0%

Source: Fraser Valley Real Estate Board MLS Summary Page 1 of 3



### MLS® Summary - Fraser Valley February 2010

STATE			Detached					Townhouse					Apartment		
White Rock / South Surrey	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change
Sales	65	46	41.3%	62	4.8%	22	10	120.0%	28	-21.4%	44	30	46.7%	36	22.2%
New Listings	186	163	14.1%	189	-1.6%	47	48	-2.1%	45	4.4%	111	83	33.7%	139	-20.1%
Active Listings	448	560	-20.0%	363	23.4%	87	182	-52.2%	75	16.0%	324	322	0.6%	271	19.6%
Benchmark Price	\$ 738,036	\$ 627,287	17.7%	\$ 751,053	-1.7%	\$ 465,980	\$ 405,049	15.0%	\$ 464,737	0.3%	\$ 329,522	\$ 311,857	5.7%	\$ 313,269	5.2%
Median Price	\$ 720,000	\$ 700,000	2.9%	\$ 739,000	-2.6%	\$ 430,000	\$ 385,000	11.7%	\$ 447,000	-3.8%	\$ 277,608	\$ 245,000	13.3%	\$ 273,000	1.7%
Average Price	\$ 784,484	\$ 750,116	4.6%	\$ 842,388	-6.9%	\$ 479,118	\$ 440,540	8.8%	\$ 490,150	-2.3%	\$ 312,113	\$ 285,663	9.3%	\$ 278,641	12.0%

			Detached					Townhouse					Apartment		
Langley	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change
Sales	70	48	45.8%	48	45.8%	51	33	54.5%	36	41.7%	37	31	19.4%	25	48.0%
New Listings	144	152	-5.3%	156	-7.7%	86	63	36.5%	67	28.4%	77	56	37.5%	70	10.0%
Active Listings	330	544	-39.3%	282	17.0%	156	229	-31.9%	127	22.8%	199	227	-12.3%	190	4.7%
Benchmark Price	\$ 523,034	\$ 463,879	12.8%	\$ 525,378	-0.4%	\$ 321,760	\$ 301,175	6.8%	\$ 315,847	1.9%	\$ 239,954	\$ 220,387	8.9%	\$ 236,803	1.3%
Median Price	\$ 515,000	\$ 482,000	6.8%	\$ 549,900	-6.3%	\$ 307,000	\$ 289,900	5.9%	\$ 309,800	-0.9%	\$ 215,000	\$ 210,000	2.4%	\$ 215,900	-0.4%
Average Price	\$ 528,010	\$ 489,347	7.9%	\$ 539,748	-2.2%	\$ 314,394	\$ 294,656	6.7%	\$ 307,722	2.2%	\$ 214,320	\$ 210,700	1.7%	\$ 215,608	-0.6%

			Detached					Townhouse					Apartment		
Delta - North	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change
Sales	34	16	112.5%	31	9.7%	12	4	200.0%	2	500.0%	4	2	100.0%	2	100.0%
New Listings	74	53	39.6%	53	39.6%	20	8	150.0%	7	186%	9	4	125.0%	5	80.0%
Active Listings	148	185	-20.0%	119	24.4%	18	23	-21.7%	11	63.6%	19	18	5.6%	16	18.8%
Benchmark Price	\$ 531,743	\$ 454,354	17.0%	\$ 506,434	5.0%										
Median Price	\$ 458,000	\$ 420,000	9.0%	\$ 460,000	-0.4%	389,900	340,000	14.7%	340,000	14.7%	\$ 207,000	\$ 220,000	-5.9%	\$ 145,000	42.8%
Average Price	\$ 492,347	\$ 429,618	14.6%	\$ 517,747	-4.9%	412,341	361,000	14.2%	372,500	10.7%	\$ 237,024	\$ 228,500	3.7%	\$ 183,500	29.2%

Source: Fraser Valley Real Estate Board MLS Summary Page 2 of 3



### MLS® Summary - Fraser Valley February 2010

SSTATE D			Detached					Townhouse					Apartment		
Surrey - Combined*	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change
Sales	274	126	117.5%	220	24.5%	125	72	73.6%	97	28.9%	99	52	90.4%	83	19.3%
Average Price	\$ 532,326	\$ 485,507	9.6%	\$ 529,441	0.5%	\$ 317,453	\$ 291,033	9.1%	\$ 311,851	1.8%	\$ 214,362	\$ 196,649	9.0%	\$ 213,007	0.6%

<sup>\*</sup>Central Surrey, Cloverdale and North Surrey

			Detached					Townhouse					Apartment		
Surrey - Central	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change
Sales	135	58	132.8%	118	14.4%	67	41	63.4%	52	28.8%	33	13	153.8%	24	37.5%
New Listings	359	273	31.5%	376	-4.5%	131	115	13.9%	111	18.0%	56	26	115.4%	65	-13.8%
Active Listings	1,014	1,013	0.1%	892	13.7%	288	386	-25.4%	266	8.3%	159	112	42.0%	152	4.6%
Benchmark Price	\$ 515,097	\$ 465,839	10.6%	\$ 510,458	0.9%	\$ 321,079	\$ 303,467	5.8%	\$ 315,833	1.7%					
Median Price	\$ 500,000	\$ 450,000	11.1%	\$ 521,000	-4.0%	\$ 329,000	\$ 281,500	16.9%	\$ 314,000	4.8%	\$ 197,000	\$ 180,000	9.4%	\$ 204,500	-3.7%
Average Price	\$ 520,778	\$ 471,428	10.5%	\$ 537,059	-3.0%	\$ 322,098	\$ 287,836	11.9%	\$ 309,230	4.2%	\$ 196,520	\$ 184,819	6.3%	\$ 209,745	-6.3%

			Detached					Townhouse					Apartment		
Surrey - Cloverdale	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change
Sales	70	31	125.8%	50	40.0%	34	22	54.5%	31	9.7%	13	7	85.7%	13	0.0%
New Listings	125	94	33.0%	121	3.3%	56	61	-8.2%	57	-1.8%	29	17	70.6%	20	45.0%
Active Listings	282	344	-18.0%	244	15.6%	109	141	-22.7%	91	19.8%	56	61	-8.2%	47	19.1%
Benchmark Price	\$ 540,603	\$ 502,270	7.6%	\$ 532,614	1.5%										
Median Price	\$ 537,000	\$ 480,000	11.9%	\$ 521,130	3.0%	\$ 339,000	\$ 304,500	11.3%	\$ 320,000	5.9%	\$ 250,000	\$ 192,000	30.2%	\$ 250,000	0.0%
Average Price	\$ 548,869	\$ 514,183	6.7%	\$ 528,494	3.9%	\$ 342,329	\$ 306,154	11.8%	\$ 344,200	-0.5%	\$ 268,287	\$ 240,357	11.6%	\$ 253,630	5.8%

			Detached					Townhouse					Apartment		
Surrey - North	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change	Feb-10	Feb-09	% change	Jan-10	% change
Sales	69	37	86.5%	52	32.7%	24	9	166.7%	14	71.4%	53	32	65.6%	46	15.2%
New Listings	158	139	13.7%	163	-3.1%	42	33	27.3%	47	-10.6%	131	111	18.0%	152	-13.8%
Active Listings	431	541	-20.3%	381	13.1%	100	133	-24.8%	94	6.4%	397	393	1.0%	378	5.0%
Benchmark Price	\$ 473,479	\$ 433,177	9.3%	\$ 465,413	1.7%	\$ 290,072	\$ 243,737	19.0%	\$ 272,181	6.6%	\$ 238,723	\$ 223,159	7.0%	\$ 235,591	1.3%
Median Price	\$ 452,000	\$ 455,000	-0.7%	\$ 457,000	-1.1%	\$ 287,000	\$ 248,000	15.7%	\$ 230,000	24.8%	\$ 209,100	\$ 180,500	15.8%	\$ 199,000	5.1%
Average Price	\$ 538,136	\$ 483,548	11.3%	\$ 513,062	4.9%	\$ 269,241	\$ 268,627	0.2%	\$ 249,957	7.7%	\$ 212,244	\$ 191,894	10.6%	\$ 203,227	4.4%

Source: Fraser Valley Real Estate Board MLS Summary Page 3 of 3



## Housing Price Index - Fraser Valley February 2010

RESIDENTIAL

**DETACHED** 

	BENCHMARK PRICE	INDEX (HPI)	ONE MONTH % CHANGE	THREE MONTH % CHANGE	SIX MONTH % CHANGE	ONE YEAR % CHANGE	THREE YEAR % CHANGE	FIVE YEAR % CHANGE
FRASER VALLEY BOARD	450,542	220.4	0.9	2.8	5.1	11.4	6.2	47.1
FRASER VALLEY BOARD	508,136	216.6	1.4	2.1	5.0	11.3	6.7	45.8
NORTH DELTA NORTH DELTA ANNIEVILLE	531,743 464,116	234.3 229.8	5.0 5.2	7.2 3.1	10.3 6.6	17.0 13.9	12.2 7.7	56.4 47.1
NORTH DELTA NORDEL NORTH DELTA SCOTTSDALE	535,798 473,132	230.6 235.6	2.5 3.4	6.2 2.2	11.2 6.6	20.1 10.0	18.6 6.8	54.0 55.3
NORTH DELTA SUNSHINE HILLS & WOODS	660,653	232.7	8.8	16.9	16.3	24.0	15.3	68.0
NORTH SURREY NORTH SURREY BOLIVAR HEIGHTS	473,479 391,272	206.0 198.3	1.7 0.8	-0.5 -2.2	5.4 11.2	9.3 5.5	5.2 1.1	46.8 42.6
NORTH SURREY CEDAR HILLS  NORTH SURREY FRASER HEIGHTS  NORTH SURREY GUILDFORD	425,850 685,694	223.7 203.9 204.6	-2.1 8.6	1.4 0.8	4.1 6.5	14.5 16.6	8.9 9.0	52.7 48.2 41.6
NORTH SURREY OTHER	447,536 391,010	203.2	-4.6 1.5	-6.0 2.1	-1.9 5.4	-3.8 9.8	1.4 4.3	48.3
SURREY SURREY BEAR CREEK GREEN TIMBERS	515,097 512,665	214.1 207.7	0.9 -2.1	1.7 3.9	3.8 2.0	10.6 12.2	5.7 6.4	44.4 41.1
SURREY EAST NEWTON SURREY FLEETWOOD TYNEHEAD	503,552 562,659	217.8 209.3	-1.1	-0.2	3.6	11.2	7.6	42.6
SURREY PANORAMA RIDGE SULLIVAN SURREY QUEEN MARY PARK	591,250 447,820	215.0 210.0	0.8 3.8 4.0	0.6 1.0 4.5	4.4 3.9 4.2	8.9 12.3 11.1	6.3 9.8 4.1	45.5 47.0 44.9
SURREY WEST NEWTON CLOVERDALE	474,247 540,603	211.3 212.5	0.8 1.5	0.7 1.9	4.3	9.3 7.6	1.3 9.2	45.3 46.6
SOUTH SURREY & WHITE ROCK	738,036	223.9	-1.7	1.9	7.6	17.7	6.6	45.6
SOUTH SURREY CRESCENT BCH OCEAN PRK SOUTH SURREY ELGIN CHANTRELL	725,067 1,182,007	234.4 234.9	-3.1 5.1	-1.5 9.1	-1.9 15.0	16.7 19.3	4.0 19.1	33.8 56.5
SOUTH SURREY KING GEORGE CORRIDOR SOUTH SURREY SOUTH-EAST	577,296 962,693	217.0 209.4	-0.8 -1.2	5.2 1.1	12.5 5.1	12.3 16.4	5.4 7.6	54.2 46.0
SOUTH SURREY SUNNYSIDE PARK SOUTH SURREY WHITE ROCK	682,581 663,950	205.9 226.8	-1.7 -5.1	-0.3 0.5	5.4 12.0	15.6 24.0	5.6 3.6	38.9 49.8
LANGLEY	523,034	212.0	-0.4	0.9	6.6	12.8	7.2	46.2
LANGLEY ALDERGROVE LANGLEY CITY MURRYVL WILLOBY BRKSWD	437,194 522,773	220.9 220.2	-8.8 -1.3	5.0 -1.0	10.0 3.9	13.9 8.6	8.4 4.6	44.7 45.8
LANGLEY WALNUT GROVE	575,744	206.9	5.8	2.0	9.8	20.0	11.4	47.7



### **Housing Price Index - Fraser Valley February 2010**

ESTATE BOS		BENCHMARK PRICE	INDEX (HPI)	ONE MONTH % CHANGE	THREE MONTH % CHANGE	SIX MONTH % CHANGE	ONE YEAR % CHANGE	THREE YEAR % CHANGE	FIVE YEAR % CHANGE
DETACHED	ABBOTSFORD	427,019	214.5	3.1	2.2	2.1	8.3	6.1	41.0
continued	ABBOTSFORD CENTRAL POPLAR	378,996	213.6	3.5	0.9	3.6	0.3	4.6	42.4
	ABBOTSFORD EAST	469,535	214.7	3.3	4.7	1.5	9.7	7.1	39.9
	ABBOTSFORD WEST	413,757	214.3	2.6	0.4	1.8	11.6	5.9	41.3
	MISSION	360,949	214.2	4.1	5.1	1.9	6.5	4.5	46.0
TOWNHOUSE	FRASER VALLEY BOARD	324,708	206.4	2.2	2.8	4.6	9.8	6.5	42.3
	NORTH SURREY GUILDFORD SURREY	290,072	248.6 199.3	6.6 1.7	3.1	2.9 3.1	19.0 5.8	7.2 6.7	55.8 41.1
	SURREY FLEETWOOD	321,079			1.6			7.7	
		363,075	193.7	2.7	1.5	4.3	8.1		39.7
	SURREY OTHER SOUTH SURREY & WHITE ROCK	304,113	201.8	1.2	1.7	2.5	4.8	6.3	41.6
	LANGLEY  LANGLEY	465,980 321,760	196.9 204.2	0.3 1.9	6.0 2.5	7.9 5.1	15.0 6.8	13.3 4.1	39.0 40.7
	ABBOTSFORD	280,667	207.3	2.7	2.7	4.9	11.9	4.8	42.4
APARTMENT	FRASER VALLEY BOARD	245,879	265.4	1.0	4.3	4.1	7.8	5.3	71.6
	NORTH SURREY	238,723	279.0	1.3	2.3	3.1	7.0	6.7	87.5
	NORTH SURREY WHALLEY	235,456	297.2	4.2	3.3	6.6	9.1	3.1	92.3
	NORTH SURREY GUILDFORD	241,613	263.3	-1.1	1.5	0.2	5.2	9.9	83.3
	SOUTH SURREY WHITE ROCK	329,522	242.0	5.2	9.4	7.7	5.7	3.6	56.4
	LANGLEY	239,954	235.6	1.3	2.7	2.4	8.9	5.9	54.0
	ABBOTSFORD	210,841	289.6	-2.4	4.0	3.9	9.5	4.8	79.0
ACREAGE	FRASER VALLEY BOARD	783,732	231.8	-8.1	7.1	9.3	23.1	1.9	34.6
	SURREY, CLOVERDALE & N. SURREY	858,338	241.5	-29.8	15.6	19.3	53.4	5.6	34.6
	SOUTH SURREY & WHITE ROCK	1,057,839	267.6	-25.9	22.2	23.7	62.9	12.4	37.1
	LANGLEY	856,758	246.3	-10.0	0.9	3.7	10.3	3.8	34.2
	ABBOTSFORD	663,010	188.0	14.0	11.9	11.1	22.5	-24.2	29.7
	MISSION	570,881	230.3	17.0	1.0	3.1	8.0	12.3	37.6











